

Elbert County, CO

Residential Market Statistics

Year to Date through March 2023

Provided By:



Broker Owner

ABR, CDPE, CLHMS, CRS, GRI, SFR, Circle of Legends

(303)805-4333

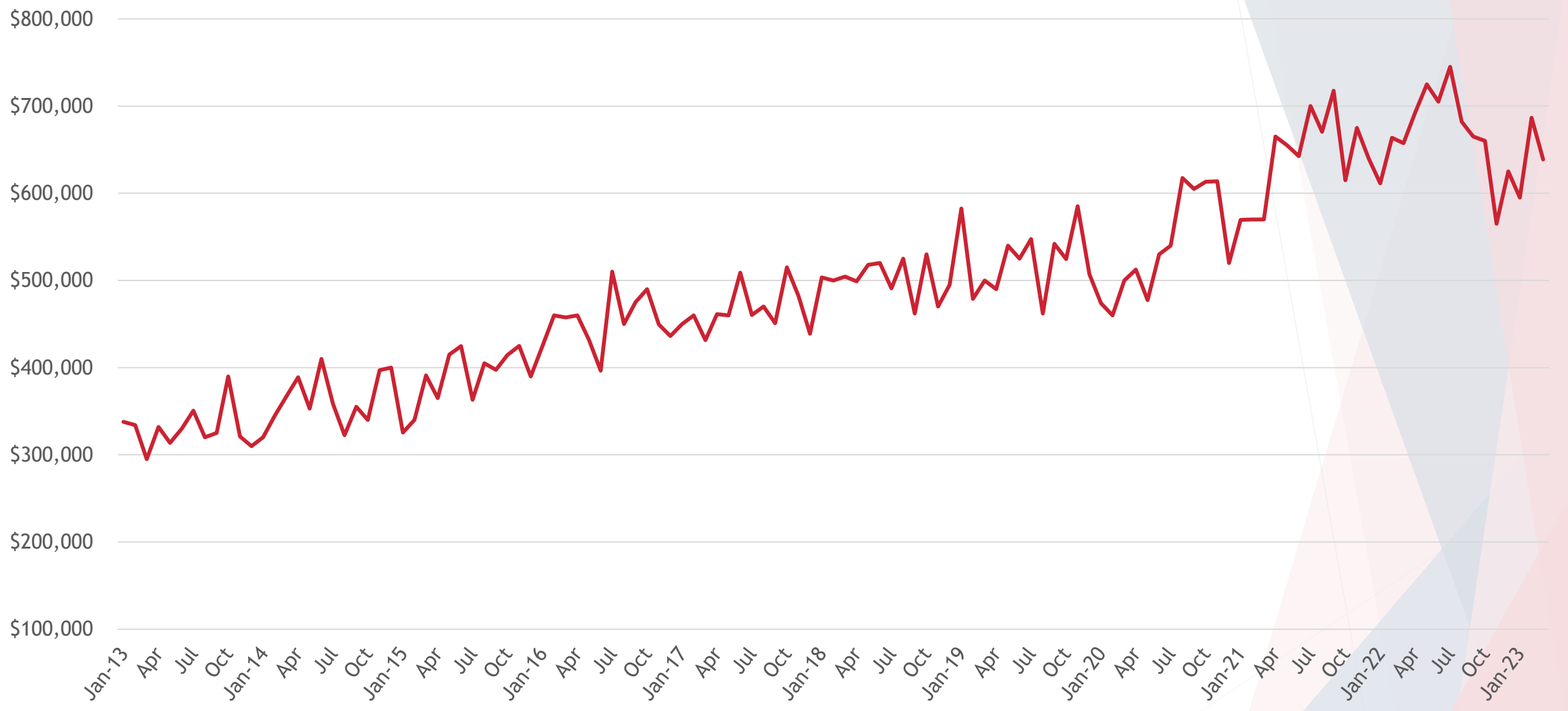
jace@jaceglick.com

7437 Village Square Dr. Suite 105 Castle Pines, CO 80108

Each office independently owned & operated

HISTORICAL MEDIAN SALES PRICE • DETACHED HOMES

ELBERT COUNTY, CO

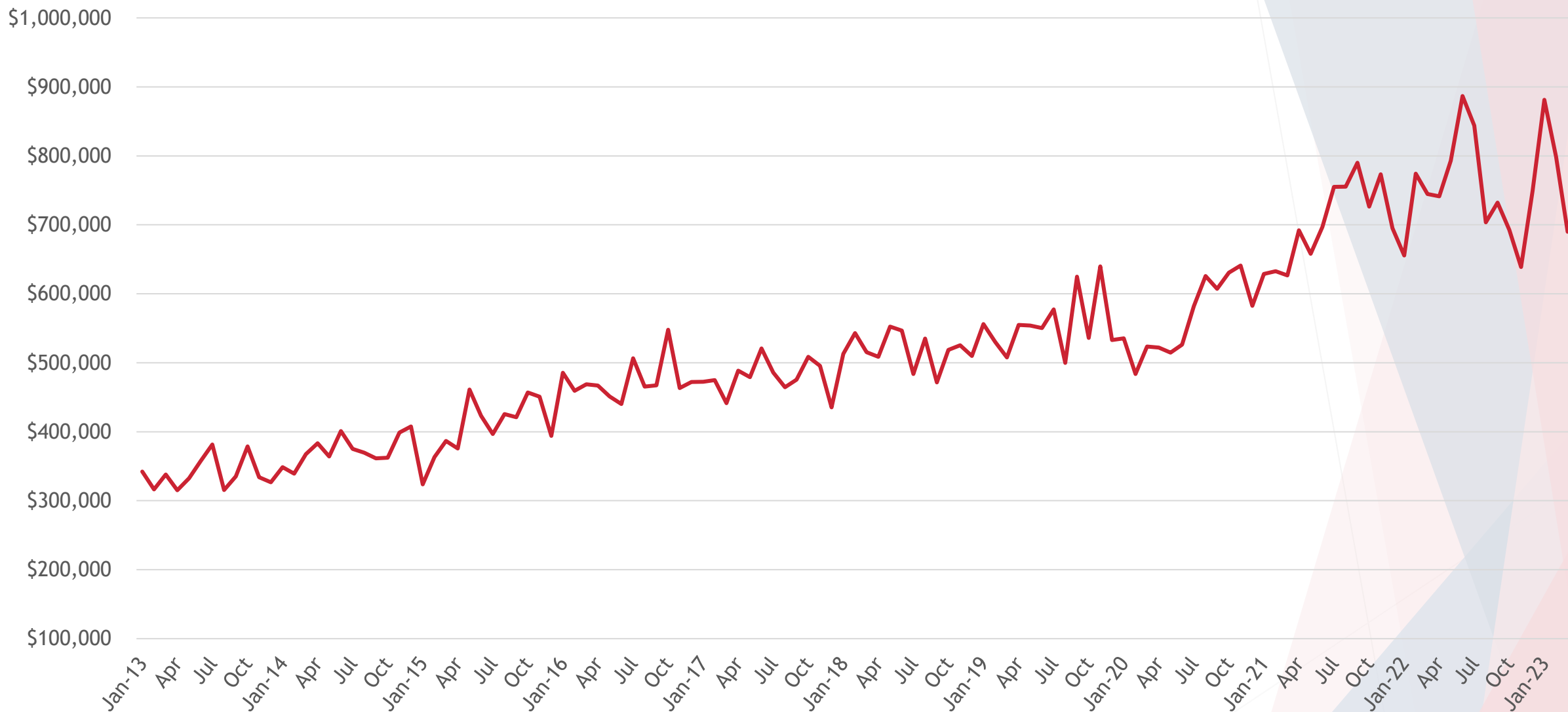


Based on information from REcolorado®, Inc. for the period January 1st 2013 through March 31st 2023 of detached single family homes in Elbert County, CO • Not all properties were listed and/or sold by RE/MAX Alliance. • This representation is based in whole or in part on content supplied by REcolorado®, Inc. REcolorado®, Inc. does not guarantee nor is it in any way responsible for its accuracy. Content maintained by REcolorado®, Inc. may not reflect all real estate activity in the market.

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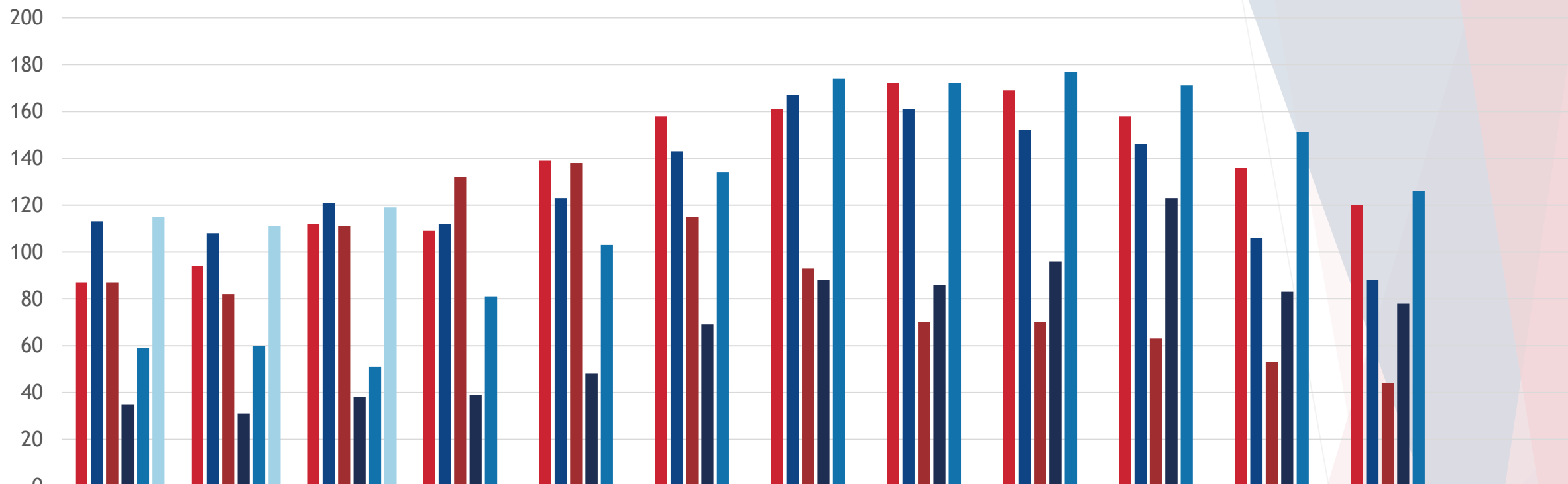
HISTORICAL AVERAGE SALES PRICE • DETACHED HOMES



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RESIDENTIAL INVENTORY • DETACHED HOMES



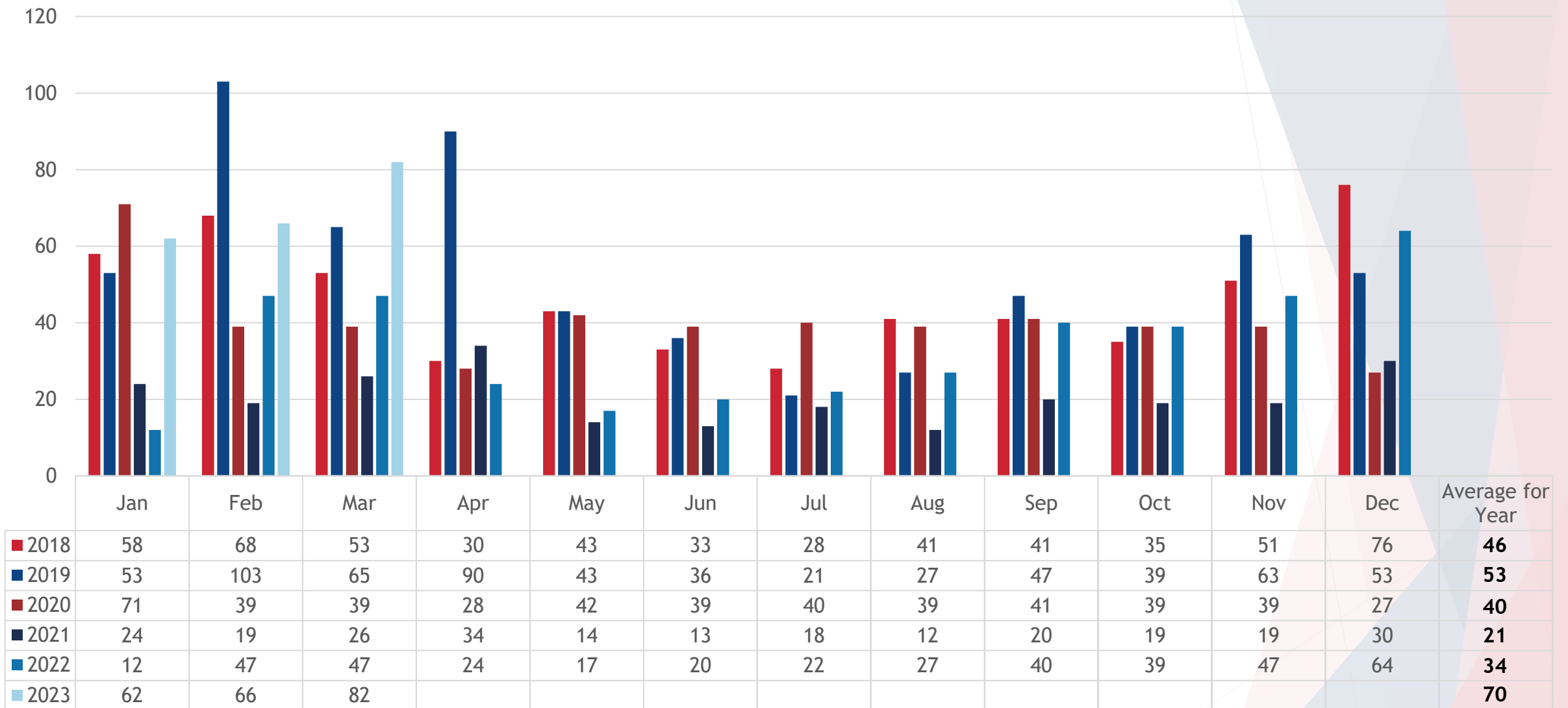
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total for Year* |
|--------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----------------|
| ■ 2018 | 87 | 94 | 112 | 109 | 139 | 158 | 161 | 172 | 169 | 158 | 136 | 120 | 550 |
| ■ 2019 | 113 | 108 | 121 | 112 | 123 | 143 | 167 | 161 | 152 | 146 | 106 | 88 | 560 |
| ■ 2020 | 87 | 82 | 111 | 132 | 138 | 115 | 93 | 70 | 70 | 63 | 53 | 44 | 450 |
| ■ 2021 | 35 | 31 | 38 | 39 | 48 | 69 | 88 | 86 | 96 | 123 | 83 | 78 | 390 |
| ■ 2022 | 59 | 60 | 51 | 81 | 103 | 134 | 174 | 172 | 177 | 171 | 151 | 126 | 530 |
| ■ 2023 | 115 | 111 | 119 | | | | | | | | | | 200 |

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 *Approximate total number of listings for the year.

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AVERAGE DAYS ON MARKET • DETACHED HOMES

ELBERT COUNTY, CO

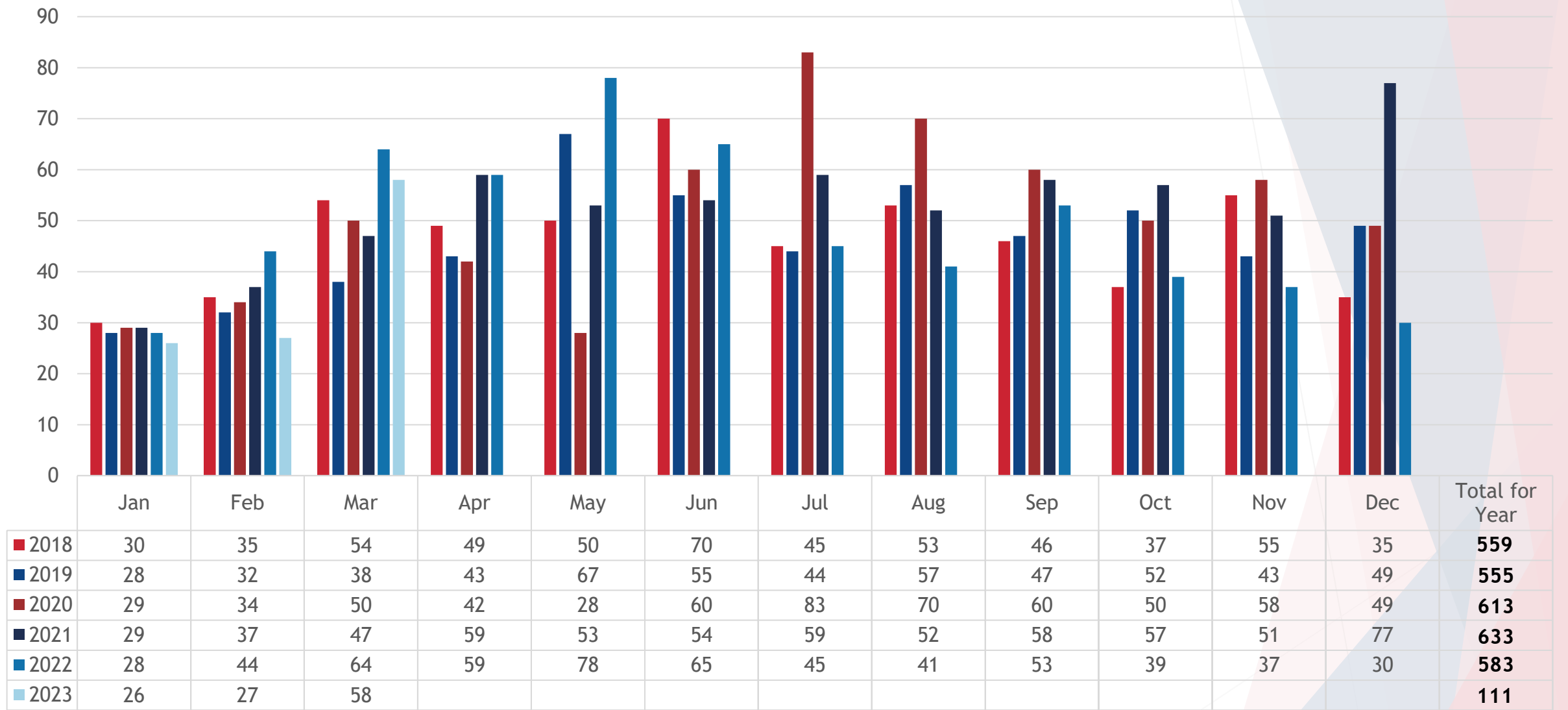


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NUMBER OF SALES • DETACHED HOMES

ELBERT COUNTY, CO

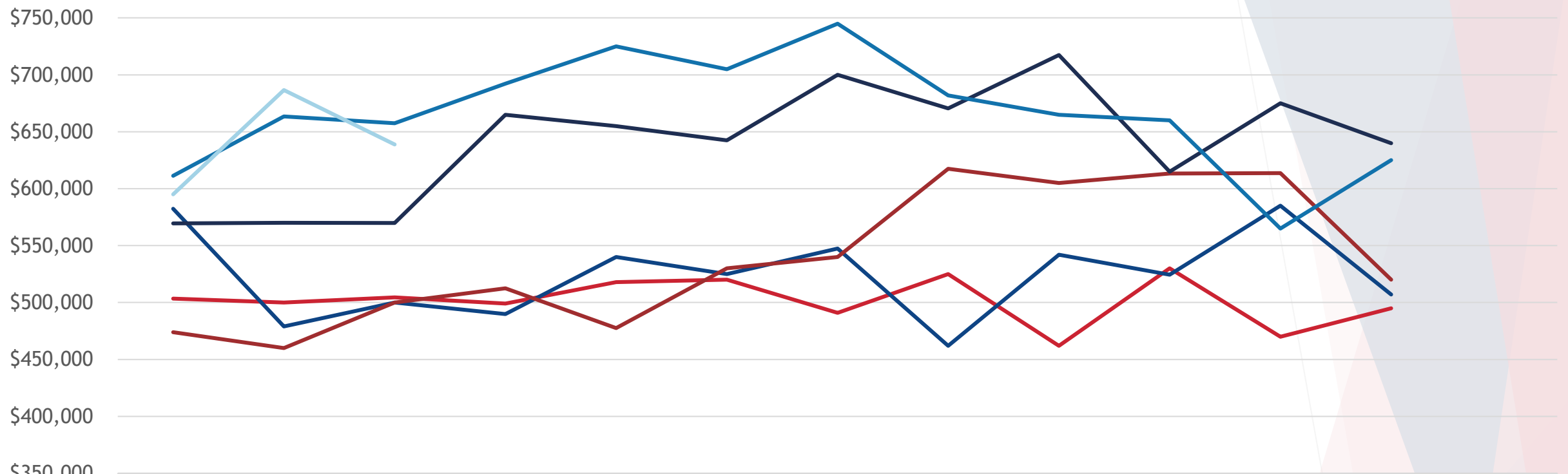


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MEDIAN SOLD PRICE • DETACHED HOMES

ELBERT COUNTY, CO



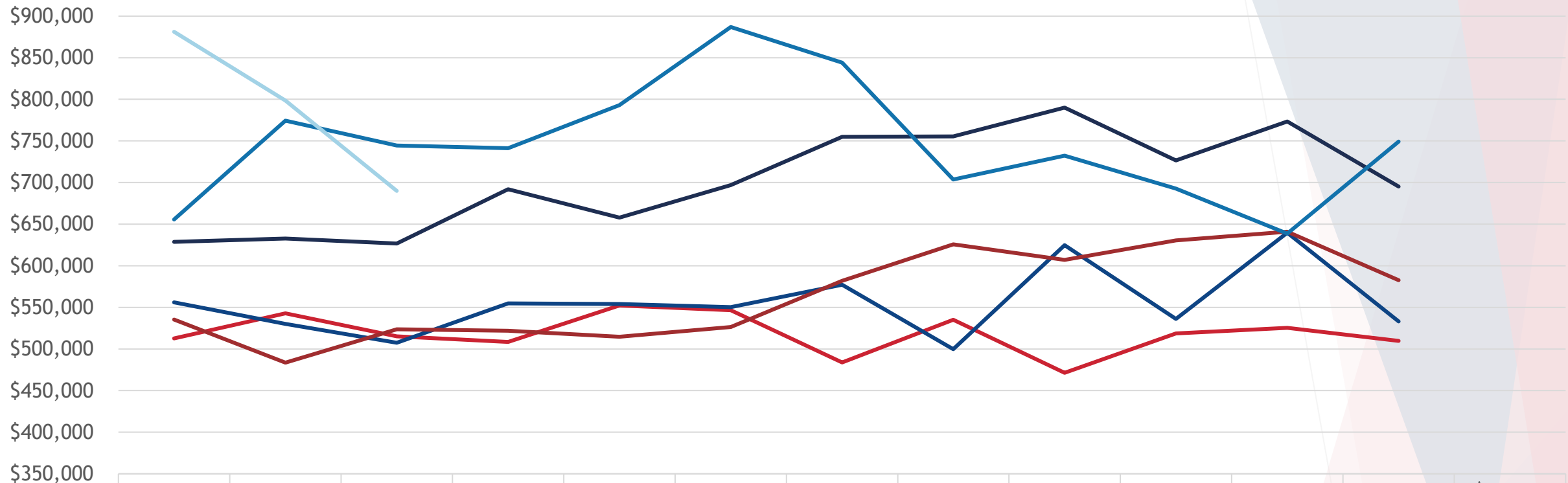
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Median for Year |
|--------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| — 2018 | \$503,450 | \$500,000 | \$504,500 | \$499,000 | \$517,950 | \$520,000 | \$490,900 | \$525,000 | \$462,000 | \$530,000 | \$470,000 | \$495,000 | \$501,725 |
| — 2019 | \$582,450 | \$478,950 | \$499,950 | \$489,900 | \$540,000 | \$524,900 | \$547,500 | \$462,000 | \$542,000 | \$524,450 | \$585,000 | \$507,000 | \$524,675 |
| — 2020 | \$474,000 | \$460,000 | \$500,000 | \$512,500 | \$477,500 | \$530,000 | \$540,000 | \$617,500 | \$605,000 | \$613,250 | \$613,750 | \$520,000 | \$525,000 |
| — 2021 | \$569,500 | \$570,000 | \$569,900 | \$665,000 | \$655,000 | \$642,500 | \$700,000 | \$670,500 | \$717,500 | \$615,000 | \$675,000 | \$640,000 | \$648,750 |
| — 2022 | \$611,250 | \$663,550 | \$657,495 | \$692,300 | \$724,950 | \$705,000 | \$745,000 | \$682,000 | \$665,000 | \$660,000 | \$565,000 | \$625,000 | \$664,275 |
| — 2023 | \$595,000 | \$686,560 | \$638,906 | | | | | | | | | | \$638,906 |

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AVERAGE SOLD PRICE • DETACHED HOMES

ELBERT COUNTY, CO



| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average for Year |
|--------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| — 2018 | \$512,787 | \$542,954 | \$515,263 | \$508,464 | \$552,350 | \$546,649 | \$483,753 | \$535,168 | \$471,463 | \$518,754 | \$525,389 | \$509,672 | \$518,556 |
| — 2019 | \$556,118 | \$530,245 | \$507,579 | \$554,716 | \$553,960 | \$550,430 | \$577,316 | \$499,858 | \$624,685 | \$536,133 | \$639,610 | \$533,044 | \$555,308 |
| — 2020 | \$535,281 | \$483,580 | \$523,562 | \$522,042 | \$514,632 | \$526,345 | \$581,996 | \$625,620 | \$607,189 | \$630,586 | \$640,998 | \$582,642 | \$564,539 |
| — 2021 | \$628,652 | \$632,713 | \$626,753 | \$692,044 | \$657,959 | \$696,988 | \$754,877 | \$755,388 | \$790,006 | \$726,442 | \$773,332 | \$695,085 | \$702,520 |
| — 2022 | \$655,531 | \$774,318 | \$744,586 | \$741,236 | \$793,039 | \$886,801 | \$843,986 | \$703,647 | \$732,327 | \$692,716 | \$638,693 | \$749,286 | \$746,347 |
| — 2023 | \$881,188 | \$798,409 | \$690,065 | | | | | | | | | | \$789,887 |

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PERCENT OF SALES BY PRICE RANGE • DETACHED HOMES

ELBERT COUNTY, CO

| HOME PRICE | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | Solds (2023) |
|------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|
| \$0 - \$149,999 | 0.71% | 0.36% | 1.31% | 0.47% | 0.00% | 0.90% | 1 |
| \$150,000 - \$199,999 | 1.07% | 1.60% | 0.82% | 0.32% | 0.86% | 0.00% | 0 |
| \$200,000 - \$249,999 | 2.49% | 0.89% | 0.82% | 0.95% | 0.34% | 1.80% | 2 |
| \$250,000 - \$299,999 | 4.80% | 3.21% | 1.96% | 1.11% | 0.86% | 0.90% | 1 |
| Total Under \$300,000 | 9.07% | 6.06% | 4.89% | 2.84% | 2.06% | 3.60% | 4 |
| \$300,000 - \$349,999 | 6.76% | 7.49% | 3.92% | 2.53% | 0.69% | 0.90% | 1 |
| \$350,000 - \$399,999 | 7.65% | 7.49% | 7.67% | 3.00% | 1.89% | 0.00% | 0 |
| \$400,000 - \$449,999 | 10.50% | 10.70% | 10.44% | 6.95% | 1.89% | 2.70% | 3 |
| \$450,000 - \$499,999 | 16.01% | 14.80% | 11.91% | 6.16% | 4.63% | 4.50% | 5 |
| Total \$300,000 - \$499,999 | 40.93% | 40.46% | 33.93% | 18.64% | 9.09% | 8.11% | 9 |
| \$500,000 - \$599,999 | 22.24% | 19.96% | 20.39% | 16.90% | 20.24% | 24.32% | 27 |
| \$600,000 - \$699,999 | 14.23% | 14.80% | 18.76% | 20.22% | 22.98% | 28.83% | 32 |
| \$700,000 - \$749,999 | 3.02% | 5.70% | 5.71% | 8.69% | 8.92% | 7.21% | 8 |
| \$750,000 - \$799,999 | 3.02% | 3.39% | 5.71% | 4.58% | 7.55% | 1.80% | 2 |
| \$800,000 - \$899,999 | 4.09% | 4.46% | 4.08% | 8.69% | 9.09% | 8.11% | 9 |
| \$900,000 - \$999,999 | 1.25% | 1.96% | 3.26% | 6.79% | 5.32% | 4.50% | 5 |
| Total \$500,000 - \$999,999 | 47.86% | 50.27% | 57.91% | 65.88% | 74.10% | 74.77% | 83 |
| \$1,000,000 - \$1,499,999 | 1.78% | 2.50% | 2.94% | 10.43% | 12.69% | 10.81% | 12 |
| \$1,500,000 - \$1,999,999 | 0.36% | 0.36% | 0.33% | 1.58% | 1.37% | 0.90% | 1 |
| \$2,000,000 - \$2,999,999 | 0.00% | 0.18% | 0.00% | 0.47% | 0.17% | 0.90% | 1 |
| \$3,000,000+ | 0.00% | 0.18% | 0.00% | 0.16% | 0.51% | 0.90% | 1 |
| Total \$1,000,000+ | 2.14% | 3.21% | 3.26% | 12.64% | 14.75% | 13.51% | 15 |

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